

REIMAGINE THE VALUE OF TECHNOLOGY



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COMPANY PROFILE

Since 1994, NCS Global has empowered client companies, institutions, and data center partners with customized IT retirement solutions that are compliant, sustainable, and secure



OVERVIEW

We're experts at delivering high-yield results in the most efficient and environmentally-friendly way possible



Big Company Performance and Boutique Company Service

- World-class leader in all facets of asset recovery, recycling, and data destruction industry
- High customer retention rate since 1994
- Only New England-based ITAD provider that is both R2 and e-Stewards certified
- Global client portfolio representing multiple sectors, including finance, higher education and healthcare



World-Class Facility

- 30k sq. ft. facility based in Rochester, NH, optimized to meet our recycling and conservation goals
- Designed for environmental stewardship and delivering economic value to our customers
- Nearly 2/3 of power requirements supplied by solar panels



SUSTAINABILITY

NCS Global maintains the highest environmental stewardship and sustainability practices

- Accountability for our company and innovative service to our clients
- Facilities designed and built to rigorous LEED standards
- Ambitious investments in solar power for our facilities
- Strong commitments to recycling and conservation, resulting in lower carbon footprint
- Extend useful life of assets up to 3 years

20-30%

Average annual cost savings for NCS clients



2,254 TONS

of greenhouse gas emissions reduced each year





CREDENTIALS

To meet compliance standards and ensure the safety of our employees and the planet, we hold multiple certifications



2004

Standards for quality, environmental, health and safety management systems



2010

Responsible reuse and recycling practices for electronics



2011

Quality, environmental, health and safety standards for electronics recycling



2011

Certified for refurbish practices performed for Microsoft hardware



2013

Leading certification program for green buildings and communities worldwide




GLOBAL NETWORK

We've built trusted partnerships in over 29 countries across the world, delivering true world-class service to our multinational client portfolio



 **NCS** GLOBAL

 Vetted Global Partner



SERVICES

We offer customized services to suit clients in a wide range of industries, including investment management, academia, banking, software, cybersecurity, cloud services, medical devices, and manufacturing



LOGISTICS

Onsite Decommissioning, Audits, Testing, Compliance Reporting, Value Recovery, and End-of-Life Services



- Experienced technicians and white-glove service
- Secure shipping and real-time tracking
- Environmental impact reports and itemized settlement reports
- All critical components assessed for value-recovery options; Value returned within 30 days
- 100% of assets audited, all identifiers removed
- 100% of processing through zero landfill facilities



DATA DESTRUCTION

Data Sanitization, Degaussing, and Physical Destruction



Client Customization

- Tasks performed, number of passes, and types of sanitization
- Tests for HDD health and SSD wear level
- Built-in BIOS and ERP software integration
- Flexible deployment; onsite, cloud, or hybrid



Automated Compliance

- Certificates of sanitization and/or destruction for each asset
- Reports customized to meet your organization's preferences



Secure and User-Friendly

- DoD 5220-22.m / NIST 800-88 / HIPAA / SEC Compliant
- Simple interface with automated data entry
- Proprietary EcoErase software



LIFECYCLE MANAGEMENT

Parts Management and Procurement, Warranty Replacement, and Onsite Client Inventory



Client Inventory

- Secure, client-dedicated inventory
- Portal provides immediate access to replacement components via same-day shipping



Parts Mgmt.

- Reuse and re-deploy parts from your end-of-life assets
- Up to 30% more cost efficient than purchasing replacements



Part Procurement

- We source components to ensure your assets stay up and running
- Our team works with 400+ resale channels to ensure quality



Warranty Replacement

- Specialists oversee all aspects of the process
- Product expertise and process knowledge related to all major OEMs allow expedited turnaround



CHAIN OF CUSTODY

Our process ensures the ultimate security for your sensitive information



Pickup

- Background Checks
- NDA, Signed BOL
- Automatic Locks
- Tamper-Evident Seal
- GPS Web Tracking
- Geo-Fences



Processing

- Seal Inspection
- Assets Weighed and Photographed
- Information Removal
- Itemized Reports
- Secure Facility
- 24/7 Monitoring
- Video Surveillance



Destruction

- Independently Verified for Code Compliance and Data Sanitation
- NIST 800-88r1, DOD 5220.22-M, HIPAA, and Sarbanes-Oxley Compliant
- Detailed Reporting and Certificate of Destruction



Security

- Employee Requirements: Periodic Background Checks, Drug Testing
- Physical Security: Security Cameras, Badge Access, 24/7 Monitoring, Motion and Perimeter Sensors
- Electronic Security: Multiple Firewalls, Role-Based Access, Password Protection



CASE STUDIES

Implementation of NCS Global services delivers measurable results for our clients, enabling them to realize their operational and sustainability goals year after year

CASE STUDY #1: HIGH VOLUME, CONSISTENT SUSTAINABILITY

NCS completed a project for a Top-5 global data center operator, resulting in significant value returned to the customer.

5,867

lbs of toxic metals reduced

1,875,219

lbs of GHG emissions reduced

100%

Units repurposed, resold, or recycled

\$287,565.46

Value returned to customer

Overview and Scope of Services

- Client is Top-5 Global Data Center Operator
- 617,104 lbs worth of units processed in over 13 countries
- 183 work orders from 85 different locations

Global Customer Coverage





CASE STUDY #2: COMPREHENSIVE GLOBAL COVERAGE

NCS recently assisted a Fortune 500 medical device manufacturer in reducing their GHG and CO emissions, as well as lowering their expenses.

100%

Units reused or resold

16,535.52

lbs of GHG emissions reduced

462.73

lbs of CO emissions reduced

\$123,720

Value returned to customer

Overview and Scope of Services

- Client is a *Fortune 500* Medical Device Manufacturer
- 284 notebooks and 253 keyboards received
- New units process: serialized and sent wholesale
- Open units process: serialized, tested, and wiped

Global Customer Coverage





CASE STUDY #3: FAST TURNAROUND, SUBSTANTIAL ROI

NCS helped a world-renowned academic institution recycle 240.95 lbs of weight, reduce their emissions, and save money throughout the process.

240.95

lbs of recycled weight

195,178

lbs of GHG emissions
reduced

6,916

lbs of CO emissions
reduced

\$35,126.80

Value returned to
customer

Overview and Scope of Services

- Client is an Academic Institution
- 10 pickups in only 4 months
- 7,406 units processed
- Process: serialized, powered on, factory reset

Regional Customer Coverage





CLIENT FEEDBACK

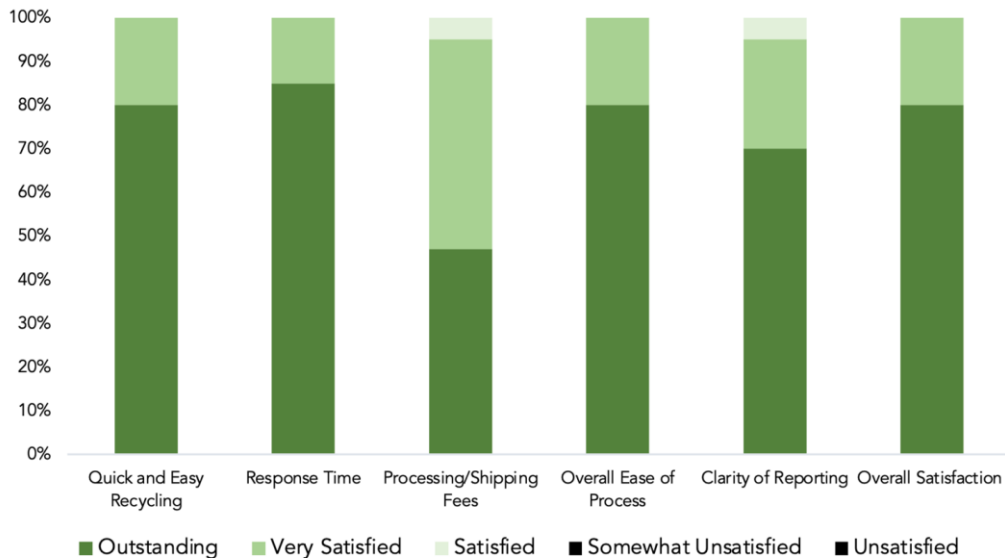
“NCS is outstanding! I really enjoy working with such an amazing company.”

“Best organization we have partnered with for E-Waste.”

“Top notch service and consistent results.”

“A+! Thank you for always being on top of any issue I may have and responding with a quick and effective resolution.”

Positive Client Feedback for Over 20 Years



*Data taken from 20 respondents from our latest Customer Survey sent out in July 2021.



GET STARTED

(603) 926-4300

ars@ncsglobalinc.com

www.ncsglobalinc.com

